



the firm been in business?
What is your educational background?
What is your financial advice based on?
How are you paid? Fee, commission, or both?
How much do you charge on an annual basis to manage an investment portfolio?
How much do you charge to do a Financial Plan or is it included with managing my investments?
Do you have any potential conflicts of interest when giving me advice?
Are you paid a commission for putting my money into anything?
What kind of support team and staff do you have for servicing me?
How do you manage investments and what is your written and ongoing strategy?
Can you assure me I will not be investing in companies that support immoral activities and what is your strategy?
What if something happened to you, or you were out on vacation or sick leave, who would serve me?
How much money do you manage on behalf of your clients?
Do you have a minimum for new clients or do you take on anyone regardless of their financial situation?
Do you give advice on how to lower income taxes on an annual basis?
How many clients do you personally serve?
Will you work directly with my CPA to coordinate financial information as needed on an annual basis?
How easily accessible are you when I have a financial question?
What kind of safeguards do you have in place to protect my financial information?
Will I have complete transparency to see all my accounts and their holdings online at any time?
How often do you meet with your clients to go over their investment portfolio and update their financial plan?